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Patience, perspective aid success

≥ thestar.com

Aug 03, 2008 04:30 AM

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ELLEN ROSEMAN

When I kicked off this Sunday series last April, I said you needed time, knowledge and discipline to be a successful do-it-yourself investor.

Now I realize I left out patience and perspective – two things that keep you sane when the economy slows and the S&P/TSX composite index gives up all its gains since the start of the year.

If you can sit and wait as stock markets gyrate – and keep the faith by remembering other times when your investments came roaring back from a slump – you'll be fine.

But if you keep playing with your portfolio, even if you pay only a few dollars for each trade, your performance will suffer.

In this last column on managing your own money, I asked some people who are experienced investing on their own for their best advice.

Don't rely on second-hand sources, says Gail Bebee, author of *No Hype: The Straight Goods on Investing Your Money*, which she self-published last fall.

"My top tip when making investment decisions is that the most accurate information is provided by the organization that originally created the information," she says.

When does the Royal Bank of Canada issue its next dividend payment? What stocks are included in the Sprott Canadian Equity Fund? What did the federal budget say about tax-free savings accounts?

Instead of getting the information from someone else, she advises using the Internet to key in an organization's name. Then, surf through its website to find what you're looking for.

Ram Balakrishnan works as a software developer in Ottawa. He and his wife, an information technology consultant, save heavily, contribute religiously to their retirement accounts and prepay their mortgage.

He started a blog, Canadian capitalist.com, in 2004 to share personal finance tips with others. He posts something almost daily.

"I find myself referring to the following books all the time," he tells me. They are:

The Intelligent Investor by Benjamin Graham.

A Random Walk Down Wall Street by Burton Malkiel.

The Four Pillars of Investing by William Bernstein.

Unconventional Success by David Swensen.

The Little Book of Common Sense Investing by John Bogle.

If he had to pick one book, says Balakrishnan, it would be Graham's classic text on value investing, still worthy after 60 years.

(I like the 2003 edition of *The Intelligent Investor*, revised by *Money* magazine editor Jason Zweig. Also worth investigating is Zweig's book, *Your Money and Your Brain*, and his voluminous website, www.jasonzweig.com.)

Marc Ryan, a Montreal lawyer and former executive with the Quebec Securities Commission, launched a website (independentinvestor.info) this year for independent investors.

Charles Whaley has a PhD in cognitive and quantitative psychology. He has studied different trading approaches and developed his own way to compare stocks and sectors against the index using relative trend analysis.

You can find his weekly reports on the S&P/TSX index at http://ITT.ProfiTrend.com.

Money 911 takes a break next week and returns Aug. 17.





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Ellen Roseman's column appears Wednesday, Saturday and Sunday. You can reach her by writing Business c/o Toronto Star, 1 Yonge St., Toronto M5E 1E6; by phone at 416-945-8687; by fax at 416-865-3630; or at eroseman@thestar.ca {It}mailto:eroseman@thestar.ca? by email.

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Treating Personal Investing As A Serious Hobby

Take the hobby you are the most passionate about (golf, boating, gardening, etc.), and see if it matches the following: - constantantly learning as much as you can so you can perform as well as you can - taking advice from others 'in the know' but confirming by doing your own research - setting goals and taking action to achieve those goals - mimizing risk and learning from your experiences and those of others - putting current situations into perspective of similar situations in the past - seaking out wide variety of sources and resources of information from all media sources including books, the internet - searching for the latest and greatest trends within your hobby but them comparing them to time honoured success - knowing you won't be an expert right away However, unlike a hobby, success in personal investing will directly impact your quality of life down the road. Dan DailyHomeRenoTips.com

Posted by Dan_DHRT at 8:33 AM Sunday, August 03 2008

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